

MCA Construction, Inc.

Construction renovation craftsmen in the 8(a) marketplace performing work throughout the Washington, DC metropolitan area



Company History

MCA Construction, Inc. was founded in 1998 as an 8(a) General Contractor by Michael K. Cornish, P.E., a construction professional with over 20 years experience in the field. As a registered engineer, Mr. Cornish has long been characterized by his consistent, successful completion of major projects and has channeled his guiding principles through MCA's corporate motto: "Dependable people, providing professional construction services to achieve exceptional results."

In 2001, Gregory Beiro joined MCA as its Vice President, bringing with him a lifetime of experience as a general contractor and business owner. Mr. Beiro is currently responsible for the supervision of all construction operations from contract award through project completion, as well as being in charge of MCA's safety program.

In the creation of MCA Construction, Mr. Cornish realized that the whole can become greater than the sum of its parts, and for this reason he recruited a managerial team

comprised of individuals who had already attained recognition in their fields through the successful formation of their own businesses or through highly regarded reputations in the industry.

Recognizing that a business's primary assets are its staff, MCA is comprised of professionals whose average direct construction experience is in excess of twenty years. It is also important to acknowledge that on occasion a specific expertise is required in additional areas. For this reason, when necessary, MCA supplements its capabilities by utilizing only those competent, highly respected specialty key subcontractors with extensive experience, thus qualifying them for the strength they can bring to a project team.



P.O. Box 1728, Alexandria, VA 22313
phone 703-823-4330
fax 703-823-5668
url www.mca-construction.com

Financial Strength



Bonding

With an aggregate bonding capacity of \$10,000,000 and with single job bonds as high as \$3,000,000 having been approved, MCA's bonding capacity is in excess of current operations.

Bonding Agency:

The Hartford Insurance Company
c/o George T. Moran, Inc.
Attn: George T. Moran
696 Ritchie Highway
Severna Park, Maryland 21146
800-544-3164
fax 410-544-6834

Assets, Liabilities

MCA has no long-term debt and maintains very strong cash reserves. This policy allows the company to be highly competitive in bid environments, where others may be constrained by the need to meet debt service levels.

Safety Program and Quality Assurance



Throughout our company's history, MCA Construction has had no serious accidents and is consistently recognized for this achievement by the insurance industry.

The general rules, regulations, requirements, written safety plans, and quality assurance standards that comprise our programs are considered well above applicable laws and current acceptable standards.

- The Accident Prevention and Safety system we use is fashioned for compliance with OSHA, the Army Corp of Engineers Manual EM385-1-1, and other federal agency guidelines.

- The Quality Assurance Program is in compliance with FAR Contract Clause 52.246-12 Inspection of Construction (July 1986), Army Corp of Engineers, Navy Guide Specification Section 01400, and other federal agency guidelines.
- The Quality Control plan includes procedures for submittals, shop drawings and samples review, preparatory conferences, review and scheduling of additional required testing, independent testing, initial, follow up, and final inspections.

A complete copy of all programs are available for your review.

Services

The FAR allows sole source contracting of construction services up to \$3,000,000 to active, certified 8(a) contractors.



Negotiated Procurement

Best value contracting methods allow flexibility in acquisition by understanding the relationship between price, performance risk and likely outcome. For the complex process of construction, particularly renovation and repair work where requirements are less defined, best value makes sense.

Our clients have told us that through best value contracting:

- **Total price** is reduced via fewer changes and conflicts throughout the course of the project.
- There is **less disruption** of the facility because project time is negotiable.
- Product **quality is higher** because owner selected proprietary items can be identified.

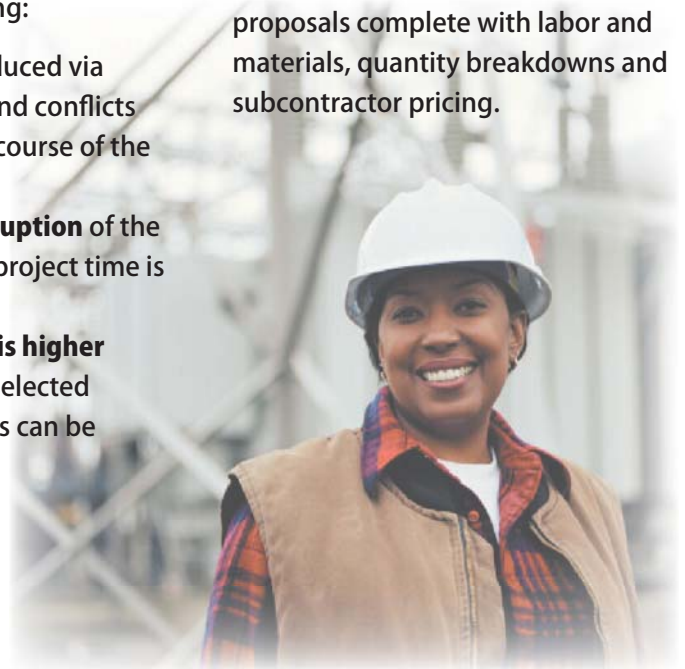
- **Customer satisfaction is higher** because we can work with the owner to meet all expectations.

Competitive Bidding

MCA Construction has been and continues to be exceptionally competitive in the federal work marketplace.

Estimating

The estimating department at MCA prepares itemized price proposals complete with labor and materials, quantity breakdowns and subcontractor pricing.



Services

continued

Term Contracts

In addition to negotiated contracts, MCA can provide services under a unit cost or defined term basis. Scope requirements range from on-call service agreements and phased renovations to facility upgrades.

Design/Build

Under the design/build approach MCA assume the risks traditionally born by the project owner by managing and coordinating the design team, mitigating errors and omissions, and controlling costs, schedules and delays – all of which typically save the owner considerable time and money.

Service Work

As a turnkey general contractor, MCA performs a variety of services from routine maintenance to more complex projects. Specifically, MCA can provide 24-hour on-call service including concrete repair, masonry, drywall, carpentry, and millwork. Our fleet is supported by onsite trucks, equipment, and materials ... all available at a moment's notice.

Projects less than \$2,500

Often your requirements are small. We can handle those requests quickly and for your convenience we accept the government credit card for payment.



Specific Performance



Select Client List

DOI / National Park Service

Bureau of Engraving and Printing

FAA - Federal Aviation Administration

NGA - National Geo-spatial Intelligence Agency

City of Alexandria

US Holocaust Memorial Museum

DOD / Washington Headquarters Services

GSA - General Services Administration

Veterans Administration Medical Center

CIA / WRC

Naval Surface Warfare Center / Indian Head

Walter Reed Army Institute of Research

DOI / US Fish and Wildlife Service

DISA - Defense Information Systems Agency

MCA Construction, Inc. has demonstrated exceptional performance on a variety of projects throughout the Commonwealth of Virginia, the District of Columbia, and the State of Maryland. Because our primary focus is to provide high quality, customer oriented construction services fulfilling the unique and varied contracting needs of the federal government, MCA Construction's personnel have ample, relevant experience covering a wide range of both federal and private contract performance.

We have enclosed a list, in AIA A305 format, of our completed projects. Additional project details are available at your request.

Feel free to contact any of our clients for a reference.



AIA Document A305
Attachment "B"

Contractor's Qualification Statement

PROJECTS COMPLETED

COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
10/31/04	Replace Roof - Maintenance Bldg. C3000040038	National Park Service Dave Bagozzi (202) 619-6368	National Park Service Mohd Saraira (202) 619-6378	
08/14/04	GSA Roof Repairs GS-11P-01-YEC-0114	General Services Administ Jim Donatone 703-557-0033	General Services Administ William Henry 703-557-8625	\$50,000
08/09/04	Repairs to Meyerhoff Theater AC9531-02-0015 Task Order 0018	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	
05/31/04	Right of Way Remodeling VDOT # 21239	VDOT Northern Virginia Di David M. Salisbury 703-383-2369	Kite Architecture John K. Kite 703-293-8994	\$72,100
05/30/04	Coping Stone Repair Work AC9531-02-0015 Task Order #0008	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Alexander Butterfield 202-479-9736	\$45,170
05/30/04	Playground / Tot Lot Improvements 04-1321	Housing Opportunities Com William Anderson 301-929-2361	Richard A. Benoit, Landsc Richard A. Benoit 301-774-4395	
05/01/04	Renovation of Room 205 & 203 HM157604C0002	Nat'l Geospatial Intellig Eileen Frazier 301-227-6936	Nat'l Geospatial-Intellig Chris Potamos 703-805-3336	\$100,888
04/30/04	2nd Floor Gallery Renovation AC-9531-02-0015 Task Order #0015	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$91,955
03/31/04	H.O.R. Plaster and Painting Repairs AC9531-02-0015 Task Order #0016	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Alexander Butterfield 202-479-9736	\$151,558
02/27/04	Nazi Racial Science Exhibit AC-9531-02-0015 Task Order #0015	US Holocaust Memorial Mus Elyse Gussow 202-488-0452	US Holocaust Memorial Mus Richard Ernst 202-488-2698	\$328,986



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PROJECTS COMPLETED

COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
02/27/04	2nd Floor Gallery Demolition AC9531-02-0015 Task Order #001x	US Holocaust Memorial Mus Teresa DuBose, Contractin 202-488-0400	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$22,775
02/20/04	DISA Lobby and Executive Dining Room Renovation GS11P03YEC0276	GSA, Metropolitan Service Calvin Linthicum 202-219-3127	General Services Administ I. William Henry 703-557-8625	\$265,431
01/31/04	Roof Replacement, Erskine Hall NMA401-02-C-0031	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	Stanmyre Noel Architects 703-471-9350	\$1,200,140
01/31/04	Bladensburg High School Gordon Contractors, Inc - prime	Gordon Contractors John Ambrose 301-350-6600		\$218,749
01/31/04	Construct New Office, RAC AC-9531-02-0015 Task Order	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$41,880
12/31/03	Visitor Center Roof Replacement 501813C057	US Fish and Wildlife Serv Christopher Murphy 413-253-8235	US Fish and Wildlife Serv Kevin Jacobs 413-253-8258	\$68,005
12/31/03	Renovation of Security Spaces AC-9531-02-0015 Task Order	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Alexander Butterfield 202-479-9736	\$130,500
12/28/03	Olympics Exhibit Refurbishment/Repair AC-9531-02-0015 Task Order	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Richard Ernst 202-488-2698	\$10,000
12/28/03	14th & 15th Street Pedestrian Gate AC-9531-02-0015 Task Order	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Louis Philizaire 202-314-0341	\$7,300
12/19/03	Floor Installation, Rms B-66 & B-69 AC-9531-02-0015 Task Order	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$34,575



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COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
12/16/03	Relocate Pass Desk AC-9531-02-0015 Task Order 003	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$7,000
12/16/03	Joint Sealant at Flat Glass AC-9531-02-0015 Task Order 003	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Alexander Butterfield 202-479-9736	\$55,761
11/30/03	Renovation of Classroom 201 NMA401-03-C-0016	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potamos 703-805-3336	\$74,640
11/27/03	Maintenance/Restoration Exposed Steel AC-9531-02-0015 Task Order 003	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Tim Hemmer 202-479-9721	\$36,100
11/24/03	Roof Replacement, Ruth Building NMA401-02-C-0030	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	Stanmyre Noel Architects Chuck Stanmyre 703-471-9350	\$2,240,056
10/15/03	Renovation of Rooms 120C, 120D & 120E (Break Rm) NMA401-03-C-0015	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potamos 703-805-3336	\$29,960
10/06/03	Relocate Door and Sidelight AC-9531-02-0015 Task Order 003	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$6,200
09/01/03	Renovation of Classroom 204 NMA40103C0012	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potamos 703-805-3336	\$109,504
07/31/03	Classrooms 206 & 213, Site Preparation NMA401-03-C-0010	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potamos 703-805-3336	\$206,657
07/10/03	Investigate Drain Lines AC-9531-02-0015	US Holocaust Memorial Mus Gene Ramatowski 202-314-7823	US Holocaust Memorial Mus Tim Hemmer 202-479-9721	\$1,968



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COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
06/27/03	FAA, Fence Upgrade Misc Site Work DTFAEA03P01023	FAA - Chesapeake Bay SMO- Linda Szyhowski 703-779-3810	FAA - Chesapeake Bay SMO Gary L. Bradford 703-771-3639	\$26,935
05/30/03	Roof Replacement, Building 220 NMA401-02-C-0029	Nat'l Geospatial Intellig Eileen Frazier 301-227-6936	Alpha Corporation 703-450-0800	\$861,342
04/08/03	Classroom 218 Site Preparation NMA401-03-C-0003	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potomas 703-805-3336	\$130,418
04/07/03	Renovate Bathroom to W/D Area General Construction Contact	Hopkins House Association Glen Hopkins 703-549-4232	MCA Construction, Inc. Michael Cornish 703-823-4330	\$3,500
04/01/03	Supply Roofing Materials General Construction Subcontact	James Myers Company Richard Myers 301-419-0091	tier supplier to roofing	\$123,795
03/17/03	American Responses to Nazi Book Burning AC-9531-03-R-0007	US Holocaust Memorial Mus Elyse Gussow 202-488-0452	United States Holocaust M Richard Ernst 202-488-2698	\$95,095
03/07/03	Relocate Interior Door NIMA Gov't Credit Card	NIMA - Dulles North Morgan Hogeland 703-735-3041	NIMA - Dulles North Morgan Hogeland 703-735-3041	\$1,623
02/21/03	Selective Interior Demolition AC-9531-02-0015 Order No. 0002	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	US Holocaust Memorial Mus Michael Zisk 202-488-2683	\$12,955
02/05/03	Masonic Temple Radio Room Renovation ITB - 0311	City of Alexandria Jeremy McPike 703-838-4944	Larson Koenig Architects, Robert Larson 703-548-1378	\$329,242
01/24/03	Roof Replacement, Emory Building NMA401-02-C-0030 CLIN0001	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	Stanmyre Noel Architects Chuck Stanmyre 703-471-9350	\$100,000



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PROJECTS COMPLETED

COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
12/31/02	Install Bollards & Security Gate GS-11P-01-YEC-0064	OS/PPG/SFPO Laurie Ronyecs (703) 482-0402	MCA Construction, Inc. Michael Cornish 703-823-4330	\$33,170
12/31/02	WRAMC, Branmore Construction General Construction Contact	Branmore Construction Inc Judy Torboli 1-301-987-1688	General Services Administ Jim Woodruff 703-557-8625	\$30,000
12/31/02	Renovation of Staff Break Areas 9531-03-Q-0015	US Holocaust Memorial Mus Ara K. Wright 202-314-7851	United States Holocaust M Alexander Butterfield 202-479-9736	\$82,664
12/13/02	Install 243 Stationary Bollards GS-11P-02-YEC-0219	General Services Administ Jim Woodruff 703-557-8625	MCA Construction, Inc. Michael Cornish 703-823-4330	\$572,130
10/31/02	Demo Abandon Equipment Shelter DTFA0502P01685	FAA - Chesapeake Bay SMO Linda Szyhowski 703-779-3810	FAA - Chesapeake Bay SMO Linda Szyhowski 703-779-3810	\$5,390
10/16/02	DOD, Replace Treads MDA 946-02-C-0036	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	\$20,298
09/26/02	Maury Hall Communications Infrastructure NMA401-02-C-0011	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	Nat'l Imagery & Mapping A Ted Coon 301-227-2864	\$414,053
09/25/02	WRAIR LN2 Exhaust GS-11P-02-YEC-0186	General Services Administ Jim Woodruff 703-557-8625	General Services Administ Jim Woodruff 703-557-8625	\$50,373
09/15/02	Classroom 216, CIAC Server Room, Building 220 NMA-401-02-C-0013	Nat'l Geospatial Intellig Eileen Frazier 301-227-5130	NIMA, Training and Doctri Chris Potomas 703-805-3336	\$237,464
08/14/02	Install Bollards, Change Order for Job #027 GS-11P-02-YEC-0195	General Services Administ I. William Henry 703-557-8625	General Services Administ Jim Woodruff 703-557-8625	\$49,958



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COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
07/15/02	DOD Concrete Stairs MDA 946-02-C-0035	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	\$8,466
07/01/02	DOD Demo Vault MDA 946-02-C-0035	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	DOD, WHS, RE & F Contract Alvina Woodson 703-693-2019	\$14,540
05/30/02	Special Projects, EES Computer Room V688C-1500	Veteran's Affairs Medical LaKeisha Wiley-Bess 202-745-8420	Veteran's Affairs Medical Art Giroux 202-745-8000	\$107,864
05/08/02	Maury Hall Communications Center / Technical Library NMA401-02-C-0002	Nat'l Geospatial Intellig Eileen Frazier (301) 227-6936	Nat'l Imagery & Mapping A Ted Coon 301-227-2864	\$2,433,778
03/25/02	Bollards Security System Installation GS11P-02-YEC-0219	General Services Administ William Henry 703-557-8625	General Services Administ Jim Woodruff 703-557-8625	\$181,784
03/21/02	Storage Room Construction for Cafeteria, Cage Wash Room Modif. GS-11P-02-YEC-0019	Walter Reed Army Med. Ctr James Rogers (301) 295-8313	Walter Reed Army Institut Larry Hulburt 301-295-8320	\$53,555
03/08/02	Art & Politics of Arthur Szyk Exhibit AC-9531-02-0007	US Holocaust Memorial Mus Elyse Gussow 202-488-0452	US Holocaust Memorial Mus Richard Ernst 202-488-2698	\$274,708
01/09/02	Bollard Security System Installation GS-11P-01-YEC-0064	General Services Administ Bill Henry (703) 557-8625	General Services Administ Jim Woodruff 703-557-8625	\$102,463
12/01/01	Bollard Security System GS11P01YEC0139	Walter Reed Army Med. Cen Bill Henry (703) 557-6086	General Services Administ Jim Woodruff 703-557-8625	\$215,673
10/01/01	Concrete Pad Installation, Bldg. 2172 N62477-01M3522	NSWC, Indian Head Sheila Lundstrom 301-744-4949	NSWC, Indian Head Sheila Lundstrom 301-744-4949	\$8,795



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Contractor's Qualification Statement

PROJECTS COMPLETED

COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
10/01/01	Exterior Elevator Installment NMA 401-00-C-000	Defense Mapping School Morgan Hogeland (703) 805-3336	U.S. Army Corps of Engine	\$528,239
09/01/01	Infant Care Area Renovation General Construction Contact	Hopkins House Association Jackie Balser (703) 549-4232	Design Concepts Architect Rohit Anand 703-288-9008	\$11,781
08/01/01	Private Residence AIA General Construction Contact	William D. Euille William D. Euille	Gaver Nichols Architect Gaver Nichols	\$400,000
06/06/01	Ballroom Floor Replacement 2K07E	City of Alexandria Luis F. Zavala (703) 519-6500	The RKtects Studio, Inc. Eleanor F. Krause (703) 739-3841	\$35,400
01/01/01	Roof Replacement, Warren Building DACA31-00-C-0031	US Army Corp of Engineers Ramon Trice (301) 227-5130	U.S. Army Corps of Engine	\$219,605
12/28/00	Design Build Security Fence GS-11P-97-MQD-0037 Subcontract	General Services Administ Annabelle Contee 202-205-0165	Falls Church Electric Co. Herb Stotler 703-753-3377	\$100,000
09/01/00	Hopkins House Addition and Interior Renovations AIA General Construction Contact	Hopkins House Association J. Glen Hopkins (703) 549-4232	Design Concepts Architect Rohit Anand (703) 549-4232	\$235,900
04/28/00	Renovations Bldg. 588, NAS N62477-99-D0109, Subcontract	Engineering Field Activit	Wm. D. Euille & Associate Clay Murray 703-751-7970	\$14,000
01/27/00	Replace Exterior Screen & Canopy V6886-1428 Subcontract	Wm. D. Euille & Associate John Lavigne 703-751-7970	Mills, Clegget, Wening A 301-320-9760	\$90,000
01/24/00	Renovation to Herbert S. Fairbank Building DTFH61-96-200045 Subcontract	Wm. D. Euille & Associate Clay Murray 703-751-7970	Dept of Transportaion 202-366-4000	\$90,279



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PROJECTS COMPLETED

COMP. DATE	PROJECT NAME / Fed Contract No.	OWNER	ARCHITECT	FINAL CONTRACT
12/08/99	Install Sliding Door, Bldg. 10, Room 1C413, NIH 263-MC-919850	National Institute of Health James Kish	MCA Construction, Inc. Michael Cornish 703-823-4330	\$4,177
08/11/99	Security Improvements NMA 401-98-0013 Subcontract	Wm. D. Euille & Associate William D. Euille 703-751-7970	Defense Mapping Agency Tom Reynolds 301-227-3519	\$75,000
07/12/99	Install New Ceilings & Lights - 3 Rooms General Construction Contract	Hopkins House Association Glen Hopkins 703-549-4232	Hopkins House Association Martin 703-549-4232	\$3,425
07/02/99	Install 8x8 Pavers, Annex Plaza PX-3880-99-0624	US Holocaust Memorial Museum Helio Chaves	US Holocaust Memorial Museum Richard Ernst 202-488-2698	\$1,947
06/19/99	Demo and Repair of Exhibit Space, Hall of Shoes NP-3880-0802	US Holocaust Memorial Museum Ara K. Wright 202-314-7851	US Holocaust Memorial Museum Richard Ernst 202-488-2698	\$1,743
11/02/98	Construct Elevators, Fort Belvoir DADW35-97-C0022 Subcontract	Wm. D. Euille & Associate Clay Murray 703-751-7970	USAED-Baltimore - Contract	\$61,500
06/01/98	Construct Elevators DADW35-97-C-0022 Subcontract	Wm. D. Euille & Associate Clay Murray 703-751-7970	USAED-Baltimore - Contract	\$38,000
TOTAL VALUE OF COMPLETED WORK				\$14,100,885

The MCA Team

Presented here is a list of the team members at MCA Construction, Inc. We are exceptionally proud of our employees and for this reason, each person's resume is hereby presented for your consideration.

Michael K. Cornish, PE, President

Gregory Beiro, Vice President

Stefanie L. Hatton, Director of Business Development

James E. Sorg, Senior Estimator

Lee H. Barton, Project Manager

Eric Hanson, Superintendent

Richard Hayes, Superintendent

Stephen Lail, Superintendent

Calvin Whalen, Superintendent



Michael K. Cornish, P.E.

President / Owner

Education:

B.S. Civil Engineering, Virginia Tech, 1982
Graduate studies, MBA, Marymount University

Professional Certifications:

Professional Engineer,
Commonwealth of Virginia
No. 017519
Professional Engineer, New Jersey
No. 34108
Professional Engineer, New York
No. 064670-1

Profile:

Mr. Cornish, an entrepreneur and engineering professional with over 20 years of progressive responsibility within the construction industry, is best characterized by his clients by his consistent and successful completion of varying assignments. His primary responsibilities include executive and financial management, insurance, bonding, contract administration, operations, and project and personnel management.

Prior Experience:

Wm. D. Euille and Associates

Project Manager/Estimator
Responsibilities included project management, business development, estimating, pricing, procurement, construction engineering, planning, and directing

for a general contractor specializing in federal government facility construction. Negotiated contracts and change orders. Working knowledge of FAR. Management responsibilities included scheduling, coordination, customer interface, subcontracts management, quality assurance and safety, invoicing, and establishing and maintaining cost controls. Selected accomplishments include:

- Managing a multi-year JOCS and indefinite quantity federal contracts.
- Delivering accurate cost estimates for hard bid and negotiated projects.
- Information Systems Manager for estimating and administration networks.
- Successfully completed over sixty projects at National Imagery and Mapping Agency with value over \$10,000,000.

Hillman Environmental Co.

Regional Manager
Responsible for start up, managerial, technical and operational aspects of several branch offices. Conducted business development, proposal generation, subcontracting and direct management of regional work for a national consulting firm. Directed environmental site assessments, site surveys, industrial

Michael K. Cornish, P.E.

continued

hygiene sampling, data collection and regulatory research. Formulated technical specifications for asbestos survey, asbestos removal, industrial hygiene and O & M programs. Lectured for EPA accredited courses.

- Directed operations of multi-state region.
- Managed over 20 professional and technical employees.
- Analyzed OSHA, EPA, state and local building industry regulations.
- Implemented successful marketing and business development plan.

Thomas P. Harkins Construction, Inc.

Estimator

Expedited owners/developers through design, approval and estimating stages of design-build, multi-family and commercial construction projects. Developed construction cost estimates for conceptual through final project design (\$1-10 million). Performed quantity take-off; architectural and structural plan reviews; determined subcontractor scope of work and bid packages. Investigated building

code requirements and expedited approvals by municipal agencies. Provided continuing project support during construction for cost deviations, change orders and claims.

- Applied software to estimating applications in conceptual pricing.
- Utilized engineering skills for value engineering analysis and project re-design.

A.A. Beiro Construction Co., Inc.

Project Manager

Responsible for contract administration and construction management of private and METRO projects. Verified plans and specifications. Reviewed, processed and approved submittals. Purchased materials and scheduled deliveries. Developed schedules. Negotiated change orders. Approved subcontractor/supplier invoices. Assisted with claims preparation and acted as witness during arbitration.

The CECO Corporation

Staff Engineer

Designed concrete formwork for high rise, institutional and commercial cast-in-place structures.

Gregory M. Beiro
Vice President /
Safety Program Director

Education:

B.S., Management/Economics, James Madison University, 1984
Graduate Studies, Master of Building Construction, University of Florida

Profile:

Mr. Beiro has 20 years experience in the construction industry including surveying, estimating, purchasing, project engineering, scheduling, project management, and executive direction of projects involving the construction and renovation of institutional buildings, residential buildings, sewage and water treatment plants, building renovations, mass transit stations, hospitals, prisons, schools, libraries, parking garages, highways and bridges.

Responsibilities include total supervision of all construction operations from contract award through project completion.

Prior Experience:

Beiro Contracting Corporation
President

Owner of general contracting firm specializing in the construction and renovation of government-owned facilities and structures. Responsible for all aspects of the business including: marketing, finance and

accounting, project bid selection, proposal generation, contract negotiation and administration, subcontractor coordination and scheduling, personnel management, job-safety compliance and office systems procurement.

- Established and maintained \$7,000,000 bonding program
- Completed over 100 individual projects ranging in value from \$10,000 to \$3,000,000.
- Provided design-build services on multiple contracts for U.S. Department of Army Night Vision Electronic Sensors Directorate.
- Performed numerous contracts for other federal government agencies, including: General Services Administration, National Institutes of Health, U.S. Navy, U.S. Army Corps of Engineers, U.S. Marine Corps, U.S. Navy, National Aeronautics and Space Administration, U.S. Government Printing Office, and the Federal Highway Administration.
- Provided construction services to state and local agencies such as the VDOT, Fairfax County Department of Public Works, and the City of Alexandria.

Stefanie L. Hatton

Director of Business Development

Education:

B.S., Business Administration/
Marketing, Salisbury State
University, 1992

Profile:

Ms. Hatton sets the direction for the firm's growth and executes the marketing and business development activities. She is responsible for client relations, identifying new project opportunities, and the creation and maintenance of the firm's marketing collateral system.

Prior Experience:

You Are Here, Inc.

Owner

Ms. Hatton performed all aspects of marketing and business development for a range of architecture, engineering and construction clients with tasks including marketing planning, lead generation and client development, strategic communications, and proposal/presentation preparation.

HNTB Corporation

Senior Marketing Coordinator.
Responsible for the creation and execution of the marketing plan for the transportation planning/engineering department involving over 150 professionals in Maryland, Virginia, North Carolina and Georgia.

SmithGroup, Inc.

Senior Marketing Coordinator,
Learning & Discovery Studio
Responsible for conducting in-depth research on trends affecting the education community as it related to architecture and design and for communicating the information firmwide.

Hillier

Senior Client Relations Manager.
Responsible for establishing an identity for Hillier in the Washington, DC commercial real estate community. This involved developing promotional materials and cold calling, as well as soliciting new work from both existing and new clients.

James E. Sorg

Senior Estimator

Education:

B.S., Building Construction,
University of Florida, 1955

Profile:

Mr. Sorg has over 46 years experience in building construction and construction cost estimating. He assists Mr. Cornish with the operation of the Estimating Department. Duties include preparation of price proposals, bids, change order estimates, subcontractor bid solicitations and scoping of subcontract trades, establishment and maintenance of subcontractor database, and cost and pricing databases.

Prior Experience:

Wm. D. Euille & Associates, Inc.

Senior Estimator

Responsible for preparation of bids; change order estimates; pricing of JOCS Contract Delivery Orders; subcontractor bid solicitation and scoping of subcontract trades; establishment and maintenance of subcontractor data base, cost and pricing data bases, and company experience and marketing data.

Siegfried Construction, Inc.

Vice President/Chief Estimator
Directed company's Estimating Department in all elements of bidding and estimating functions.

- Design-Build Golf Course Expansion & Club House, Ft. Belvoir, VA (\$6,500,000)
- New US Post Office, Germantown, MD (\$3,500,000)

- AT&T/FTS 2000 Facility, Tysons Corner, VA (\$5,500,000)
- Cosmetic Renovation - Vice Presidents Residence - Washington, DC (\$250,000)
- Historic Renovation of 722 Twelfth St, NW - Washington, DC (\$3,000,000)
- Numerous Classified Projects - Various Locations in Maryland, Virginia & DC

A. A. Beiro Construction Co., Inc.

Chief Estimator

Directed company's Estimating Department in all elements of bid preparation and estimating functions.

- Bethesda Naval Hospital Renovation, Bethesda, MD (\$23,000,000)
- Rehabilitation of Memorial Bridge, Washington, DC (\$6,000,000)
- Design/Build AMTRAK's IVY Yard Commissary, Washington, DC (\$3,000,000)
- Benning-Terrace Apartment Renovation, Washington, DC (\$10,000,000)
- Air Rights Tunnel, Washington, DC (\$8,000,000)

A. A. Beiro Construction Co., Inc.

Senior Estimator

Assisted Chief Estimator with preparation of bids, management of Estimating Staff and preparation of various types of estimates (i.e. budget estimates, change order estimates, etc.). Also served as Project Manager during close-out of



James E. Sorg continued

King Street Metro Station Project.

- South Entrance Friendship Heights Metro Station, Washington, DC (\$10,000,000)
- DC Civic Center Concrete Package, Washington, DC (\$12,000,000)
- Operations Control Building, Arlington, VA (\$5,500,000)
- Alexandria WMATA Service & Inspection Yard, Alexandria, VA (\$5,000,000)
- King Street METRO Station - Alexandria, VA (\$10,000,000)

General Services Administration

Special Assistant to the Assistant Commissioner for Design & Construction

Represented the General Services Administration with Congressional Appropriation Committees for major project appropriations. Represented GSA with various government agencies in project planning-development funding and at Congressional hearings. Served as a member of the GSA National Architect-Engineer Selection Committee responsible for A/E selection on nationally significant projects. Performed special assignments for the Assistant Commissioner for Design & Construction to the ten (10) GSA Regional Offices.

General Services Administration

Acting Director, Design & Construction.

General Services Administration

Deputy Director, Design & Construction

Responsible for directing and managing the design and construction program for the Middle Atlantic Area (Pennsylvania, Delaware, Maryland, Virginia, West Virginia & DC). This program involved all non-military government design and construction within the Middle Atlantic Area with an annual value in excess of \$500,000,000. Supervised staff of 315 professionals, technical, and clerical staff.

- J. Edgar Hoover FBI Building, Washington, DC (\$128,000,000)
- Department of Labor Building, Washington, DC (\$60,000,000)
- South Portal Office Building, Washington, DC (\$50,000,000)
- Air & Space Museum, Washington, DC (\$40,000,000)

General Services Administration

Chief Estimator

Responsible for management of Design and Construction Divisions Estimating Activity. Supervised a staff of 30 professionals, technical and clerical persons engaged in preparation of all levels of construction estimates (preliminary budget estimates, design stage estimates, bid comparison estimates and change order estimates). Also responsible for negotiation of all applicable contracts and change orders.

Lee H. Barton

Project Manager

Education:

Bachelor of Science, Engineering Physics, Morgan State University, 1992

Engineering, Baltimore Polytechnic Institute, 1987

Profile:

Mr. Barton has over 15 years in the construction industry. Responsibilities include comprehensive management of projects from award through completion. Specific tasks performed include, but are not limited to, project scheduling, submittal processing, estimating, resolution of field issues, interface with facilities representatives, and maintenance of project files.

Prior to joining MCA Construction, Mr. Barton was President of Barton Consulting, which specialized in providing asset and project management services for clients in the Mid-Atlantic region. Responsibilities included budget formulation, project scheduling, design management, contractor procurement, relocation coordination, and life cycle analyses. Before establishing Barton Consulting, Mr. Barton served as Development Director for Jubilee Enterprise of Greater Washington in Washington, DC to recapitalize properties in the organization's portfolio, provide asset management at key properties and manage the procurement of services required to maintain the portfolio.

Selected Prior Experience:

DISA GNOSC – Interior Fit-out of Defense Department Space, Arlington, VA

GSA Warehouse – Overhead Door Replacement, Springfield, VA

VDOT ROW Training Rooms – Interior fit-out, commercial office space, Chantilly, VA

The work that Mr. Barton has performed for previous firms includes:

Good Hope House - Comprehensive renovation of Multifamily Structure, Washington, DC

Tetra Tech EM, Inc. - Interior Fit-out, Commercial Office Space, Reston, VA

Mobil Corporation - Corporate Archives, Smoking Lounge Interior Fit-out, Fairfax, VA

Sprint PCS - Scattered Site CDMA buildout, Maryland, DC, VA

Johns Hopkins Bayview Medical Center - Carroll Auditorium, Digestive Disorders Center, Acute Psychiatry Unit, Transitional Care Unit, Morgue/Pathology Unit, Elder Plus Unit, Baltimore, MD

Lever Brothers - Plant Retrofit, Baltimore, MD

Baltimore PELLETECH - Base Building Construction, Baltimore, MD

Downunder Parking Garage - Parking Structure, Concrete Repair and Restoration, Baltimore, MD

Johns Hopkins University - Remsen Hall, Hall/Office/Laboratory Renovation, Baltimore, MD



Eric Hanson **Superintendent**

Profile:

Mr. Hanson has over 22 years experience as a construction superintendent, foreman and licensed master carpenter and tradesman in all phases of commercial and residential construction. Mr. Hanson has a proven record of successful accomplishment with demonstrated leadership and supervisor of work crews. Mr. Hanson has extensive knowledge of OSHA safety regulations. The following are a few of his more significant contracts:

Project: Maury Hall Communications Center

Owner: NIMA, Bethesda, MD

Value: \$2,200,000

Project: Masonic Temple Radio Room Renovation

Owner: City of Alexandria, VA

Value: \$330,000

Project: Replace Roof, Ruth Building

Owner: NIMA, Bethesda, MD

Value: \$2,243,000

Prior Experience:

Twin Contracting, Inc.

Superintendent

Holy Cross Hospital

- Emergency Room Renovation (occupied)
- Correct Surgical Recovery Suite to Mother Baby Ward (partially occupied)
- Replace Finishes, 3rd Floor Maternity Suite

Alexandria Hospital

- Complete Renovation of Commercial Kitchen (occupied)
- Complete Renovation of Cafeteria (occupied)

Wm. D. Euille & Associates

Foreman / Superintendent

- VA Hospital Entrance/Layout & Coordinate
- Angio Suite - VA Hospital
- Charters of Freedom Vault, National Archives
- IRS Sports Lounge modification, and miscellaneous items
- State Department Training Facility, Converted gymnasium into classroom.
- Holocaust Museum, Blast-proof the loading dock. (Carpenter Foreman)
- Executive Limo Bridge, Pentagon (Carpenter Foreman)

Custom Cabinet Shop, Owner

- Determining staffing requirements for each phase of construction
- Obtaining materials and supplies to be delivered in accordance with schedules
- Preparing reports on progress, materials used and cost

SW Monroe Construction

Job Superintendent

George Hyman Construction Co.

Carpenter Foreman

Richard Hayes **Superintendent**

Profile:

Mr. Hayes has over 39 years of experience in construction as a laborer, mason, masonry foreman, superintendent, and business owner involving all phases of commercial construction. The following are a few of Richard's more significant contracts:

Owner: NIMA College, Ft. Belvoir
Project: Exterior Elevators, Bldg 220
Value: \$484,000

Owner: Hopkins House Association
Project: Preschool Addition and Interior Improvements
Value: \$237,000

Owner: GSA
Project: Suitland Federal Center, Brick Piers/Security Fence
Value: \$100,000

Owner: GSA
Project: Security Bollards at Walter Reed Army Medical Center
Value: \$215,000

Owner: Army Corps of Engineers, Ft. Belvoir
Project: Construct Elevators, 5 Buildings
Value: \$99,500

Prior Experience:

Hayes & Sons Custom Builders

Owner

Responsible for managing and performing all aspects of construction business including directing activities of workers for commercial and custom residential construction projects.

A. A. Beiro Construction

Masonry Superintendent/Foreman

Mr. Hayes worked as Masonry Superintendent and /or Labor Foreman on the following projects:

- Torpedo Factory Waterfront - Alexandria, VA (\$1,565,500)
- Bethesda Naval Hospital Renovation - Phase 2 (\$20,324,000)
- Benning Terrace Renovation - DC Housing (\$9,197,000)
- Friendship Heights NW Entrance - WMATA (\$9,229,000)
- Tenleytown Metro Station Finish Contract - WMATA (\$6,610,000)
- Bethesda Metro Station Finish Contract - WMATA (\$5,966,000)
- Andrews Air Force Base Airmens Dormitory - USAF (\$2,923,000)
- DC General Hospital Core Bldg Renovation - DC Public Works (\$4,858,000)
- Addition to DC Jail - DC Public Works (\$9,247,000)
- Model School for the Deaf - Gallaudet College (\$7,856,000)

Stephen K. Lail **Superintendent**

Profile:

Mr. Lail has over 19 years experience as a construction superintendent, foreman, licensed master carpenter and tradesman in all phases of commercial and residential construction. Stephen has a proven record of successful accomplishment with demonstrated leadership and supervisor of work crews. He also has extensive knowledge of OSHA safety regulations. The following are a few of Stephen's more significant contracts:

Project: Replace Roof, Building 220
Owner: Defense Mapping School, Ft. Belvoir, VA
Value: \$910,000

Project: Classroom Building, CIAC
Server Room
Owner: NIMA, Fort Belvoir, VA
Value: \$227,000

Prior Experience:

Wm. D. Euille & Associates

Foreman / Superintendent. Mr. Lail worked as Superintendent and /or Carpentry Foreman on the following projects:

Project: Small Projects Construction Contract
Owner: NIMA
Value: \$1,676,064

Project: North Pedestrian Ramp, Pentagon
Owner: US Army
Value: \$333,639

Project: Project Office Site Preparation
Owner: US Army
Value: \$47,648

S.K. Lail Construction Co.

Owner. Mr. Lail managed and performed all aspects of construction business including directing activities of workers for commercial and residential construction projects. Responsibilities included:

- Studying specifications for job bid and planning for construction schedule
- Determining staffing requirements for each phase of construction
- Obtaining materials and supplies to be delivered in accordance with schedules
- Conferring with subcontractors to plan and coordinate work
- Interpreting specifications and resolving disputes
- Preparing reports on progress, materials used and cost

Clevenger Corporation
Carpenter Foreman

S.W. Monroe Construction
Carpenter

Calvin Whalen **Superintendent**

Profile:

Mr. Whalen has over 13 years experience as a construction superintendent, foreman, licensed master carpenter and tradesman in all phases of commercial and residential construction. Calvin has a proven record of successful accomplishment with demonstrated leadership and supervisor of work crews. He also has extensive knowledge of OSHA safety regulations. The following are a few of Calvin's more significant contracts:

Project: Hall of Remembrance
Owner: US Holocaust Memorial Museum
Value: \$137,000

Project: Nazi Racial Science Exhibit
Owner: US Holocaust Memorial Museum
Value: \$292,000

Project: Ruth Building Roof Replacement
Owner: National Geospatial Intelligence Agency
Value: \$2,240,056

Prior Experience:

Jowett, Inc.
Carpenter Foreman.

Jowett, Inc.
Superintendent.